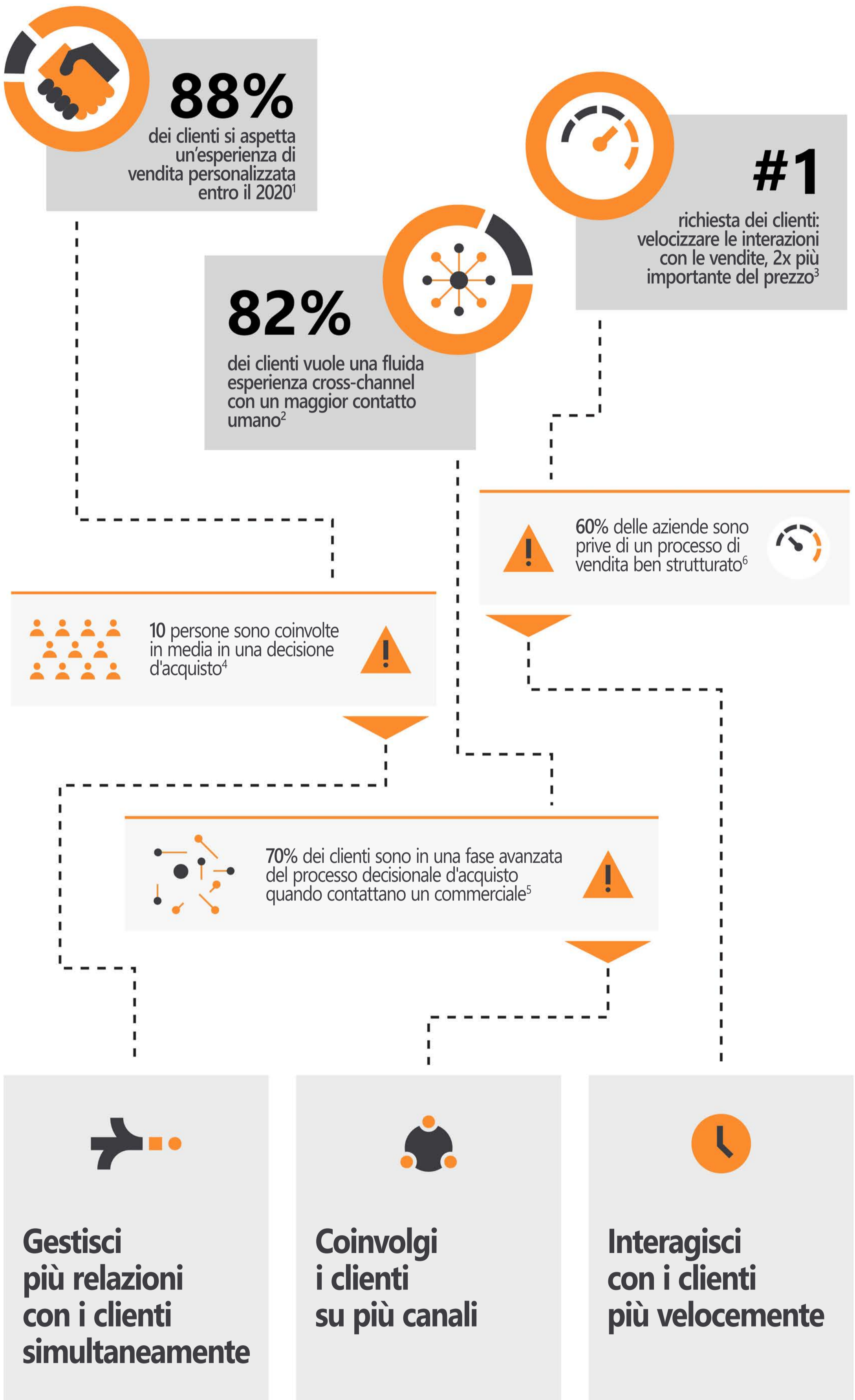


Offri ai tuoi clienti il Customer Journey che si aspettano

Dynamics 365 for Sales si integra con LinkedIn e le familiari applicazioni Office 365 come Outlook, consentendo ai tuoi clienti di vivere una Sales Experience memorabile.



Con la soluzione aziendale end-to-end Dynamics 365, Microsoft supera i confini tra ERP e CRM e crea un nuovo tipo di business application che integra le funzionalità di entrambe le soluzioni.

→ **Cos'è Microsoft Dynamics 365?**

¹ Walker, Customers 2020: Progress Report, 2017
² PWC, Experience is everything: Here's how to get it right, May 2018
³ McKinsey, Finding the right digital balance in B2B customer experience, April 2017
⁴ Gartner, Eliminating B2B Buying Complexity On and Offline, July 6, 2018
⁵ CSO Insights, "Are Salespeople Relevant to the Modern Buyer?," June 14, 2018
⁶ TOPO, "Sales Process: How to Design and Manage a Process That Will Scale," accessed January 15, 2019