

# Sales Purchase Bonus Bonus calculation and settlement in Microsoft Dynamics 365 Business Central

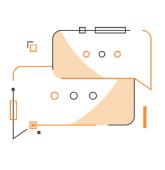


www.eos-solutions.it/en/sales-purchase-bonus.html

## Sales Purchase Bonus

App for Microsoft Dynamics 365 Business Central

The Sales Purchase Bonus Eos Solutions app allows to calculate and settle customer / vendor bonuses in Microsoft Dynamics 365 Business Central.



Do you need to create contracts and define terms for each customer or hierarchical group? Do you want to manage a periodic bonus forecast? Do you need to allocate the costs related to the maturing bonuses?

### How it works

Thanks to the Sales Purchase Bonus (SPB) app you can:

- Create contracts and define terms
- Calculate the amount of bonuses to be paid to your customers or recognized by your vendors
- Allocate the costs related to the maturing bonuses
- Manage a periodic bonus forecast







### Sales Purchase Bonus - SUMMARY

Press ALT + Q and digit "SPB" for a list of the features involved:

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ob	
o to Pages and Tasks	Show less (3)
Bonus List (SPB)	Lists
Bonus Setup (SPB)	Administration
Bonus Classes (SPB)	Administration
Vendor Bonus List (SPB)	Lists
Bus, Bonus Groups (SPB)	Administration
Prod. Bonus Groups (SPB)	Administration
Customer Bonus List (SPB)	Lists
Vendor Bonus Journal (SPB)	Tasks
Bonus Ledger Entries (SPB)	Tasks
Vendor Bonus Matching (SPB)	Tasks
Customer Bonus Journal (SPB)	Tasks
Customer Bonus Matching (SPB)	Tasks
Bonus Journal Templates (SPB)	Administration
Bonus Settlement Plan List (SPB)	Lists
Bonus Reference Period List (SPB)	Lists
Bonus Calc. Allocation Entries (SPB)	Administration
Vendor Bonus Settlement Journal (SPB)	Tasks
Customer Bonus Settlement Journal (SPB)	Tasks

#### Setup contract lines

From the Customer Bonus List (SPB) select a card by clicking on the Code field:

	w Manage	Open in Excel More options	∑ ≣
Code †		Description	Status
001		test01	Under Development
002		test 2 con doc esterno	Under Development
003		SPP/spb	Certified
20CB001		test	Certified
20CB002		Contratto cliente 01121212	Under Development
20CB004		TEST PIANO LIQUIDAZIONE	Certified
20CB005		CONTRATTO 49633663	Certified
20CB006		Contratto multiposte	Certified
20CB007		TEST LIQUIDAZIONE	Certified





The bonus card can contain an indefinite number of terms (contract lines). The contractual terms determine the calculation logic to be applied to the entries and its method of settlement.

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es Manage			SPP/spb											
es Manage							Status ·		New Certifie Under	Development				~
	e More	options							Closed					
Processing Sequence	Class	Value Type	Value (% or LCY)	Base Calculation	Base Incl. Line Discount	Base Incl. Inv. Discount	Base Incl. VAT	Description	Settle-to Type	Settle-to No.	Settlement Periodicity	Sell-to/Buy- from No.	Starting Date	Endi
1		Percent	2.00	Period Value					Customer	01445544			01/01/2025	
2		Percent	* [2,00%4,00%] 6,00	Period Value Period Value					Customer	01445544			01/01/2025	
	PFA	Percent Percent	10,00	Period Value					Customer Customer	01445544			01/01/2025	
														+
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It is only possible to **modify** a contract if it is in the "**Under Development**" status and it is possible to **calculate and apply the accrued bonuses** only if it is in a "**Certified**" status

### Bonus entries calculation

To calculate bonus entries, we open the Customer / Vendor Bonus List, select one or more lines, and choose Related->Bonus->Calculate Ledger Entries

	age 🛛 🚺 Open in Ex	ccel Related Fewer options	\	
Bonus 🗸			-12	
😽 Bonus Ledger Entries	: test01	Calculate Bonus Line (SPB)	Z X Development	
n Calculate Ledger Entries 🔺	test 2 con do	Posted Invoices	r Development	
Settlement	SPP/spb	Posted Credit Memos	r Development	
f Change Status	test	Incremental	ied	
20CB002	Contratto clie	Include Zero Amount movements -	r Development	
20CB004	TEST PIANO L	Filter: Bonus Line	ied	
20CB005	CONTRATTO	× Bonus Type Customer Bonus × Bonus Code TFS	ied	
20CB006	Contratto mu	× Bonus Code	ied	
20CB007	TEST LIQUIDA	+ filter	ied	
		Filter totals by:		





The calculation can be performed massively or per contract.

Business Central will calculate the tax base of the bonus calculation for all **certified** contracts.

This allows you to view the calculation basis of each contract line and any expected amount if the forecast is handled.

TES	ONUS CLIENTE	(SPB)   [	DATA DEL LAVORO: 31	/01/2025		(0) +	
😱 Calcola	Movimenti Cor	ntabili	😵 Liquidazione	📅 Mov. Contabili B	lonus Azio	ni Naviga M	leno opzioni
General	e						
							contratto
Descrizion	Gestione	Riga		opzioni		State	0
				opzioni Importo (VL)	Importo Base Previsto (VL)	Importo Previsto (VL)	Importo residuo (VL)
Sog incl.	Gestione Nr. riga di	Riga Escl da	Funzioni Meno d			Importo Previsto	Importo residuo
Sog incl. IVA	Gestione Nr. riga di soglia	Riga Escl da liqui	Funzioni Meno o	Importo (VL)	Previsto (VL)	Importo Previsto (VL)	Importo residuo (VL)
Sog incl. IVA	Gestione Nr. riga di soglia 0	Riga Escl da liqui	Funzioni Meno o Importo Base (VL) 6.830,80	Importo (VL) 273,23	Previsto (VL) 6.830,80	Importo Previsto (VL) 273,23	Importo residuo (VL) 273,23

### **Bonus Settlement**

Settlement can be carried out either massively, or by single contract or by single contract line.

🔎 Search 🕂 New Manag	ge 🛛 🚺 Open in Excel	Related Fewer options	♡ ≣
Bonus 🗸			-6
🕞 Bonus Ledger Entries		test01	Certified
💀 Calculate Ledger Entries		test 2 con doc esterno	Under Development
💱 Settlement	⊳ :	SPP/spb	Under Development
f Change Status		test 12/31/2020	Certified
20CB002	:	Contratto cliente 01121212	Under Development
20CB004		TEST PIANO LIQUIDAZIONE	Certified
20CB005		CONTRATTO 49633663	Certified
20CB006		Contratto multiposte	Certified
20CB007		TEST LIQUIDAZIONE	Certified





Bonus Settlement (SPB)	Z ×
Options	
Starting Date (Posting)	1/1/2020
Ending Date (Posting)	12/31/2020
Settlement Type	From Setup 🗸
Settlement No.	
Group by Document	~
Settle Temporary Entries Bonus Line/Document/Dimesion Bonus Line/Dimesion Filter: Bonus Line	● From Setup G/L Account Charge (Item)
× Bonus Type	Customer Bonus 🗸
× Bonus Code · · · · · · · · · · · · · · · · · · ·	TES ~
× Line No.	
× Class	~
× Settle-to Type	$\checkmark$
	<b>OK</b> Cancel

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#### We need to enter:

Field	Description
Starting / Ending Date	posting date range of entries to be settled
Settlement Type	• From setup: bonus are settled on the G/L accounts or item charge indicated in setup.
Sectorian (Jps	• G/L Account / Item Charge: you must enter the G/L account number or item charge code in the "Settlement No." field
Settle Temporary Entries	original movements in the liquidation plan, temporary entries represent "provisional" bonuses, usually dependent on additional conditions.





### Modify amounts

From the journal you can change the amount of the bonuses, the change automatically updates the temporary settlement document. Deleting a bonus line deletes the reference document.

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	Customer Bonus Matching (SPB)													
	ee Match													
	Filtri>													
	Customer Bonus	s Settlement Journal (SPB)	Manage More options											
								Attached			Ma			
	Entry Type	Bonus Type Bonus Code	Description	Bonus Line No.	Posting Date	Document No.	Document Line No.	Document No.	Amount (LCY)	Dimension Set ID	Mat Co	Settlement Original Amount	External Document	Dc Tyj
	$\rightarrow$ <u>Settlement</u>	Customer B 002		20000	1/31/2025	NC23-102002	1	NC23-1020	80,633.18	0		80,633.18		
	Settlement	Customer B 002		20000	1/31/2025	25-00005	10000	25-00005	3,414.66	0		3,414.66		
	Settlement	Customer B 002		30000	1/31/2025	23-FX010001	1015		120,949.77	0		0.00		
	Settlement	Customer B 002		30000	1/31/2025	22-V010002	10000	1015	5,121.98	0		0.00		
	Settlement	Customer B 002		30000	1/31/2025	RIF LETTERA	1		4,558.03	0		0.00		
	Settlement	Customer B 003		10000	1/31/2025	22-V010002	10000	1016	8,059.40	0		8,059.40		
	Settlement	Customer B 003		10000	1/31/2025		0		7,759.40	0		0.00		
	Settlement	Customer B 003		10000	1/31/2025		0		7,318.22	0		0.00		
	Settlement	Customer B 003		20000	1/31/2025	22-V010002	10000	1017	3,617.64	0		3,617.64		8
	Settlement	Customer B 003		20000	1/31/2025		0		3,117.64	0		0.00		
	Settlement				1/1/2025	1234567890	1000		-100.00	-		0.00		



### Subscription

Some features of the Sales Purchase Bonus app require a subscription.

The subscription can be activated from Subscription control panel or directly from the notification messages that the system proposes, by clicking on the link that allows you to start the subscription wizard

Contact us for more info:

www.eos-solutions.it/en/contact-support.html



